



Federica Mazzotti

Commercial Excellence and Business Transformation Director

Federica Mazzotti assume il ruolo di Commercial Excellence and Business Transformation Director ed entra a far parte del Leadership Team di Janssen Italia.

Dopo aver conseguito una laurea in Economia e un MBA presso la SDA Bocconi School of Management di Milano, entra a far parte di Janssen nel 2006, attraverso il programma IRDP, con il ruolo di New Business Development Manager. Nel 2014 è stata promossa al ruolo di Franchise Manager per l'oncoematologia, guidando con successo le attività di vendita e marketing.

Nel 2016 è entrata a far parte dell'organizzazione EMEA e nel 2020 ricopre il ruolo di Business Unit Manager per l'Ipertensione Arteriosa Polmonare (PAH).

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Federica Mazzotti has taken up the role of Commercial Excellence & Business Transformation Director and has joined the Janssen Italy Leadership Team.

After graduating in Economics and then obtaining an MBA from the SDA Bocconi School of Management in Milan, she joined Janssen in 2006, through the IRDP programme, with the role of New Business Development Manager. In 2014 she was promoted to the role of Franchise Manager for Onco-heamatology, successfully leading sales and marketing activities.

In 2016, she joined the EMEA organisation and in 2020 she held the role of Business Unit Manager for Pulmonary Arterial Hypertension (PAH).