

# How We Are Organized

The Johnson & Johnson Procurement organization is a global organization and has a business-based, collaborative model. This means that each J&J operating company has its own procurement organization that is responsible for partnering with line management to create a supplier network that provides J&J a source of advantage.

In order to leverage knowledge, infrastructure and J&J spending, we've implemented two key mechanisms: Regional Indirect Procurement Centers of Excellence (COEs) and Category Teams.

## Regional Indirect Procurement COEs:

J&J has indirect procurement centers of excellence in: Asia, Canada, Latin America, and EMEA. These centers of excellence leverage knowledge, infrastructure and spend in these regions in indirect spend areas. Indirect areas are consider goods and services that are not used directly in a product and would include spend such as consulting, marketing services, etc.

## Category Teams

J&J has appointed 13 category leaders. Each category leader has a virtual, collaborative team with representations from across J&J operating companies. The teams work to build an exceptional supplier network that provide J&J businesses exceptional quality products and services at the lowest possible total cost, innovative ideas & solutions, superb supply continuity and suppliers with a focus on environmental and social responsibility.

The procurement category teams at Johnson & Johnson are organized around the following areas of spend:

- Active Pharmaceutical Ingredients (API) & Biologics
- Chemicals
- Construction, Capital and Facilities Services
- Consulting, Temp Labor and Professional Services
- External Manufacturing
- Fleet, Travel and Meeting Services
- Information Technology
- Logistics

- Marketing Services
- Media and Advertising
- Metals and Plastics
- Packaging
- R&D and Contract Research Organizations (CRO)